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Assessment Report Presented to

Seppes Door Industry (Suzhou) Co., Ltd.
西朗门业（苏州）有限公司

Assessment Report

Report number	491751427_P+T
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Assessment Type	Production Trading Assessment
Assessor's Name	Joe Zhou
Reviewed by	Sam Wang

Important Notes

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Assessment Report

Company Name

西朗门业（苏州）有限公司

Company Name（English）

Seppes Door Industry (Suzhou) Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Company address

Building 4, No. 59, Zoumatang Road, Mudu Town, Wuzhong District, Suzhou City, Jiangsu Province, China

Registered address

Building 4, No. 59, Zoumatang Road, Mudu Town, Wuzhong District, Suzhou City, Jiangsu Province, China

Business type

Combined

Company website (URL)

http://serang.en.alibaba.com

Contact person

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certification authority

SGS

Consigner of Assessment

Alibaba

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Company profile

Business License



Date of Incorporation

2011-08-05

The validity Period of Business License

2011-08-05

Company License expiration date

long time

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

11700000 CNY

Business license number

913205065795323392

Unified Social Credit Code

913205065795323392

Customs registration No.

N/A

Corporate representative

Mr. Ping Jiang

Is it a publicly listed company?

No

Type of site evidential material

Lease Agreement

Company Environment







Floor space (square meters)

5850

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Finance Dept.	2	0	2
Purchase Dept	2	0	2
Sales Dept.	26	0	26
R&D Dept.	1	0	1
After-sale Dept.	2	0	2
Operate Dept.	30	0	30
Production Dept.	12	0	12
Admin Dept.	2	0	2

Number of Full Time Employee

78

Number of Part-time Employees

0

Number of All Employees

78

Main products

Main product categories

Category	Product category
Construction & Real Estate>>Door, Window & Accessories>>Industrial Doors	High Speed Door
Construction & Real Estate>>Door, Window & Accessories>>Industrial Doors	Industrial Sectional Door
Construction & Real Estate>>Door, Window & Accessories>>Industrial Doors	High Speed Door Motor
Tools & Hardware>>Hardware>>Seals	Dock Shelter
Material Handling>>Lifting, Pulling & Positioning>>Lift Tables	Dock Leveler

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Confidential	Confidential	Confidential

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Confidential	Confidential	Confidential

Total output (annually)

Confidential

Competitive Advantage of Product Line

The company has 18 international trading staffs. The custom made order can be accepted.

Number of product categories

5

Number of models

500

Foreign trade experience

Import and export license



Import and Export Enterprise Code

04176800

Export experience (years)

15

Industry experience (years)

15

Number of foreign trade employees

18

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

1

6-10 Years

2

2-5 Years

5

Less than 2 years

10

Total revenue (previous year in USD)

Confidential

Total export revenue (previous year in USD)

Confidential

Number of foreign sales agents

Confidential

Nearest port

Shanghai Port

Payment terms

FOB, CIF, EXW, CFR

Payment methods

L/C, TT, Cash, West Union, Paypal

Average lead time (order confirmation to delivery)

Product Category	**Num**	**Unit**
High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler	15	days

The Shortest Sample Time

Product Category	**Num**	**Unit**
Confidential	Confidential	Confidential

Market distribution

Market	**Revenue（USD）**	**Total revenue (%)**	**Product category(s)**
North America	Confidential	10	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
South America	Confidential	10	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Eastern Europe	Confidential	5	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Southeast Asia	Confidential	15	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Oceania	Confidential	10	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Mid East	Confidential	20	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Eastern Asia	Confidential	5	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Western Europe	Confidential	10	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler

Market	Revenue（USD）	Total revenue (%)	Product category(s)
Northern Europe	Confidential	5	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
South Asia	Confidential	5	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler
Domestic Market	Confidential	5	High Speed Door; Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

Brand business, Engineer, Wholesaler, Manufacturer, Retailer, For Private use

Supported languages

Language	Listening & speaking	Reading & writing
English	yes	yes

R&D capabilities

There is/are ___R&D engineer(s) in the company.

1

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

0

Junior college

1

Technical school

0

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

0

6-10 Years

1

2-5 Years

0

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
High Speed Door	5 Sets

Shortest time for new products to be launched

Product category	Quantity	Unit
High Speed Door	6	months

What design services are provided?

light customization, Customization based on sample, Customization based on graphic design, Customization

What simple customization services are provided?

Logo customization, Label customization, Graphics customization, Material customization, Packaging customization, Color customization, Size customization

Design Process

Description	Image

What are the equipments that R & D employees are using?

Please list the equipments below	Image

Please list the main softwares that are used:

CAD, Solidworks, 3D Max

Have the designed products been tested by a third-party inspection body?

YES, Only part of designed products have been tested

Does the company has qualification requirements for designers?

YES, without written job description

Production capacities

Self-owned Production Line

No.	Production Line	Quantity	Number of Supervisors	Number of operators	Quality control inspectors
1	High Speed Door	1	1	12	1

Production Capacity

Production Line No.	Product Category	Product	Max. Production Capacity(daily)
1	Construction & Real Estate	High Speed Door	10

Production Machinery

No.	Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
1	Bending Machine	Confidential	2	2	Acceptable	
2	Laser Cutting Machine	Confidential	1	2	Acceptable	
3	Folding Forming Machine	Confidential	1	2	Acceptable	
4	Sewing Machine	Confidential	1	2	Acceptable	

No.	Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
5	Laser Marking Machine	Confidential	1	2	Acceptable	

Production Flow

Production Line No.	Process description	Image	Machine No.
1	Raw materials		N/A
1	Cutting		2
1	Bending		1
1	Sewing		4
1	Assembly		N/A

Production Line No.	Process description	Image	Machine No.
1	Finished Products		N/A

Subcontractors

Outsourcing Unnecessary

Equipment number

Confidential

Production line number

1

Work Instruction

Yes

Clear Production Process

Yes

Production management system

Yes

Quality management

How many QA or QC inspectors in total?

1

Are all production lines have quality control?

Yes

How are finished products inspected?

Inspection of all products, According to client's requirement

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
				N/A	

Quality Management Process

Process description	Image

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with clear written instructions and records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes

Service capabilities

Collaboration with Fortune 500 list of companies

Yes

Self owned after-sales service countries

N/A

Provide expatriate engineer to provide after-sales service?

N/A

The content of overseas services provided

No

Is it possible to provide expatriate engineer services?

no

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
N/A	N/A	N/A	N/A

Does the merchant have the ability to provide buyers with material packages ?

Yes

Product category
Construction & Real Estate>>Door, Window & Accessories>> Other Doors
Material Handling>>Lifting, Pulling & Positioning>>Lift Tables
Tools & Hardware>>Hardware>>Seals

Do you have Project capability ?

No

Do you have flexible customization capability ?

No

Supply chain capabilities

Cooperation suppliers (total)

Confidential

Suppliers (cooperations more than twice)

Confidential

MOQ for each item

1-10

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
High Speed Door	1 Set	15 Days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

After- Sales Guarantee

Do you have a complete after sales service capability?

Yes

Does the enterprise record and follow up customer complaints and feedback

Yes, with a standard feedback form and records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures and written records

Is there a closed-loop corrective action system in place?

Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material?

Yes, with procedures to trace raw material

Is there a product alert and recall procedure?

Yes

Warranty period

Product category	Average Guarantee Number	Average warranty unit
High Speed Door	2	years
Industrial Sectional Door; High Speed Door Motor; Dock Shelter; Dock Leveler	1	year

Industry capabilities

what are the main categories of suppliers in the alibaba international station?

Construction & Real Estate

Supplier's ability to cooperate in assembling goods or self produced group capacity

HS code（10 digit code）	**Declaration product name**	**Export amout（USD）**
3925200000	High Speed Door	Confidential
7308300000	Industrial Sectional Door	Confidential
3921129000	Dock Shelter	Confidential

Product categories covered in upstream supplier Purchase contract or the Production order （<=20）

Construction & Real Estate>>Door, Window & Accessories>>Other Doors

Tools & Hardware>>Hardware>>Seals